## Message Text

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PAGE 01 VIENNA 02690 031814 Z

70

ACTION PM-09

INFO OCT-01 EUR-25 ADP-00 SS-15 IGA-02 L-03 ABF-01 CIAE-00

INR-10 NSAE-00 RSC-01 NSC-10 TRSY-11 OMB-01 AID-20

RSR-01 /110 W

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R 031536 Z APR 73 FM AMEMBASSY VIENNA TO SECSTATE WASHDC 8312 INFO DOD WASHDC USCINCEUR STUTTGART

LIMITED OFFICIAL USE VIENNA 2690

E. O.11652: N/ A TAGS: MARR

SUBJECT: TEN PERCENT DEPOSIT REQUIREMENTS

- 1. REF: A) STATE 050901, R 201824 Z MAR 73 B) STATE 231853, R261528 Z DEC 72.
- 2. REF A IS CORRECT INSOMUCH AS AUSTRIA HAS NOT YET DEPOSITED THE AMOUNT DUE. HOWEVER, THIS THROUGH NO FAULT OF GOA.
- 3. WHILE DIFFICULTIES IN DETERMINING CORRECT DOLLAR FIGUES WERE BEING ADDRESSED, REF B, ABOVE WAS RECEIVED STATING THAT TRAINING ONLY COUNTRIES WOULD BE BILLED ANNUALLY COMMENCING WITH FY 73, APPROX 700 DOLLARS OF 800 THAT AUSTRIA OWES IS FOR FY 73 TRAINING. SINCE BULK OF FUNDS WERE TO BE SPENT IN FY 73 AND IN VIEW OF REF B, BOA WAS NOTIFIED ON 9 JAN 73 THAT FIRST BILL WOULD BE PRESENTED FOR PAYMENT APPROX 30 JUNE 73.
- 4. IN REVIEWING THE CASE, APPROX 100 DOLLARS VALUE DID OCCUR IN FY 72. THE OTHER 700 DOLLARS WAS FUNDED UNDER THE SO CALLED FIFTH QUARTER FUNDING FOR ONE AUSTRIAN OFFICER TO ATTEND US ARMY CMD & GEN STAFF COLLEGE COURSE. COURSE IS FROM AUG 72 THROUGH JUNE 73 WITH FORIEGN OFFICER REPORTING 19 JUNE 72 FOR PREP COURSE. ALTHOUGH ENTIRE FY 73 SCHOOL YEAR, REPORTING DATE IS 11 DAYS LIMITED OFFICIAL USE

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PRIOR TO END OF FY 72, THEREFORE FY 72 FIFTH QTR FUNDING. ALTTOUGH 6930 DOLLARS WAS OBLIGATED WE WILL NOT KNOW UNTIL APPROX 25 JUN 73 HOW MUCH WAS ACTUALLY UTILIZED. ESTIMATE THAT FIGURE WILL BE CLOSE" GDR LICENSING POLICY."

- B. APRIL 3: A. M. GROUP DIVIDED INTO SIX PARTS FOR DURATION OF SUBSTANTIVE PART OF VISIT; BRIEFINGS BY APPROPRIATE MINISTRIES, FOREIGN TRADE ENTERPRISES AND GDR STATE BANK.
- P. M. SIGHTSEEING AND OPERA.
- C. APRIL 4: A. M. TRAVEL TO DRESDEN, WELCOME BY MAYOR, VISIT TO ZWINGER
- P. M. VISITS TO VEB ROBOTRON (COMPUTERS) AND INSTITUTE FOR PACKAGING. D. APRIL 5: GROUP SEGMENTS VISIT "VEB STEROMAT" (SIC), DRESDEN, REPORTEDLY RESPONSIBLE FOR DEVELOPMENT AND PRODUCTION HIGH-TECHNOLOGY PRODUCTS; VISIT TO DRESDEN TECHNICAL UNIVERSITY; VISIT TO HALLE, MERSEBURG AND "VEB LEUNA" (CHEMICALS); VISIT TO "VEB FRITZ HECKERT" (MACHINE TOOLS), KARL-MARX-STADT; VISIT TO INSITUTE FOR INDUSTRIAL DESIGN. HALLE.
- E. APRIL 6: FINAL DISCUSSIONS AT MINISTRIES AND FOREIGN TRADE ENTERPRISES: STATE AND FOREIGN TRADE BANKS.
- 3. FIRMS AND BANKS (AND NAMES AND TITLES OF OFFICIALS) REPRESENTED IN TRADE MISSION ARE: AMF, INC. (ZYSMAN, DIRECTOR); AUTOMATION INDUSTRIES (SWARTZ, 1 ST VP); BANK OF AMERICA (NELSON, 1 ST VP); BECHTEL CORP. (WALTER AND PAUL, BOTH VP'S); BECKMANN INSTRUMENTS, INC. (BECKMANN, CHAIRMAN OF BOARD); FOOTE, CONE AND BELDING (WEBER, 1 ST VP); INFORMATION MAGNETICS (GILLIUM, PRESIDENT); WALTER LANDOR ASSOCIATES (LANDOR, PRESIDENT); LEVI STRAUSS (COMBS, 1 ST VP); LOCKHEED AIRCRAFT CORP. (KOTCHIAN, PRESIDENT); MEASUREX CORP.; RALPH W. PARSONS CORP. (LEWIS, PRESIDENT); ROCKWELL INTERNATIONAL CORP. (KAYWOOD AND KNIGHT, VP'S); SCHMID RANCHES CORP. (SCCHMID, PRESIDENT); UNION BANK OF CALIFORNIA (HEINEMANN, 1 ST VP); UNION OIL OF CALIFORNIA (HARTLEY, PRESIDENT); UCLA (WILLIAMS, DEAN, GRADUATE SCHOOL OF MANAGEMENT); SATRA CORP. (STAFFORD, PRESIDENT).
- 4. WE HAVE RECEIVED INQUIRIES FROM LOCAL PRESS REPRESENTATIVES AS TO NATURE, OBJECTIVES AND COMPOSITION OF SATRA TRADE MISSION. IN RESPONSE, WE HAVE CONFIRMED NON-OFFICIAL STATUS OF AMERICAN GROUP.
- 5. HEAD OF SENAT CHANCELLERY HERTZ OFFICIALLY INQUIRED OF SENAT LIAISON OFFICER CONCERNING SATRA VISIT TO BERLIN. HERTZ ASKED WHY GROUP DID NOT COME TO WEST BERLIN AS WELL WHERE THERE WERE ALSO BUSINESS OPPORTUNITIES. WE UNDERSTAND MATTER WAS RAISED IN LIMITED OFFICIAL USE

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SENAT MORNING APRIL 3. ( WE HAVE REPORT FROM SOURCE OF INFORMATION PARA 2 THAT GROUP WILL DEPART EAST BERLIN VIA CHECKPOINT CHARLIE, BUT HAVE NOT YET BEEN ABLE TO VERIFY.)
DECON UPON RECEIPT KLEIN

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<sup>\*\*\*</sup> Current Handling Restrictions \*\*\* n/a

<sup>\*\*\*</sup> Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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TAGS: MARR, AU To: DOD WASHDC PΜ

SECSTATE WASHDC **USCINCEUR STUTTGART** 

Type: TE

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